



## Fastest growing high-tech firms identified by 2006 Deloitte Technology Fast 500 EMEA ranking

### Signs of higher growth and unprecedented confidence in the EMEA technology sector

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Contact: [Craig Fowler](#)  
Deloitte & Touche LLP  
Director of EMEA TMT Marketing  
+ 44 (0) 20 7303 5293

London, November 22, 2006—The full list of EMEA's 500 fastest-growing technology companies was announced on November 27 during the 2006 Deloitte Technology Fast 500 EMEA awards. Deloitte also released the 2006 Technology Fast 500 EMEA CEO Survey & Ranking—a comprehensive analysis of the business trends and background statistics of the winning companies and a summary of the key concerns and expectations of sector CEOs.

Key trends observed in this year's ranking were:

- Software firms continue to dominate the ranking, providing 44 percent of all listed firms, followed by communications and networking with 16 percent.
- Proportional to population numbers, technology firms in Norway, Israel and Ireland are most successful in the ranking.
- The United Kingdom has the most ranked companies with 91 of the 500, closely followed by France with 84.

#### Top Five Ranked Companies and percentage growth

1	MX Telecom Ltd	United Kingdom	57940%	Wireless IT services
2	Q-Cells AG	Germany	33019%	Solar power
3	TomTom N.V.	Netherlands	29519%	Satellite navigation solutions
4	Komdat GmbH	Germany	27865%	Internet marketing
5	Wintegra	Israel	22422%	Semiconductors

#### Deloitte Technology Fast 500 CEO Survey Overview

In addition to compiling the Technology Fast 500 ranking, Deloitte today published a survey of the Fast 500 CEOs in EMEA. Some of the key trends are:

- Confidence in sustaining future growth has reached an all time high in the region, with 87 percent of CEOs either extremely or very confident that their company will sustain its growth over the next year.
- Personnel concerns dominate: high-quality employees are the key to growth for around a quarter (24 percent) of CEOs.
- Finding, hiring and retaining qualified employees is the biggest operational challenge for 38 percent of CEOs.

"I am delighted to see that not only is confidence at an all-time high in the region, but Fast 500 growth figures back this confidence up," said Igal Brightman, Global Managing Partner of Deloitte Touche

Tohmtsu's Technology, Media & Telecommunications (TMT) Industry group. "Because it lends itself to an easily scalable global business model with low overheads, software continues to be the highest growth sector. And it will be a relief to the United Kingdom that it has reclaimed its position as the leading provider of ranked companies this year, driven to a great extent by growth in mobile and Web-based B2B services."

"This is the sixth year of the ranking in Europe, the Middle East and Africa and we always see interesting data emerging," said Eric Morgain, Deloitte's partner in charge of the Deloitte Technology Fast 500 EMEA. "Our ranking and the CEO survey which we conduct at the same time give us unprecedented insights into what drives successful growth and we feel it is important to celebrate and share these with the wider business community."

### **Deloitte Technology Fast 500 EMEA CEO Survey & Ranking 2006**

This report is a comprehensive analysis of the business trends and background statistics of the winning companies as well as a summary of the key concerns and expectations of sector CEOs. It can be downloaded from [www.deloitte.com/fast500emea](http://www.deloitte.com/fast500emea) after the awards or please contact us (see below) for advance copies.

### **About Deloitte Technology Fast 500 EMEA**

The Deloitte Technology Fast 500 EMEA programme is the region's most objective industry-ranking standard to focus on the technology field. It was created in 2000 to recognize the effort and dedication of the 500 fastest-growing technology companies in EMEA and includes all areas of technology—from Internet to biotechnology, from medical and scientific to computers/hardware. It includes both public and private companies. The awards, which have been running in EMEA for six years, are based on five-year average percentage revenue growth. Frequently asked questions are answered on [www.deloitte.com/fast500emea](http://www.deloitte.com/fast500emea). Details of the winning companies including breakdowns by country, industry sector and ranking will be available at [www.deloitte.com/fast500emea](http://www.deloitte.com/fast500emea) after the event or please contact us (see below) if you need information in advance.

### **About Deloitte Technology, Media & Telecommunications (TMT)**

The Deloitte Touche Tohmatsu (DTT) Technology, Media & Telecommunications (TMT) Industry Group consists of the TMT practices organized in the various member firms of DTT and includes more than 5,000 member firm partners, directors and senior managers supported by thousands of other professionals dedicated to helping their clients evaluate complex issues, develop fresh approaches to problems and implement practical solutions. There are dedicated TMT member firm practices in 45 countries and centers of excellence in the Americas, EMEA and Asia Pacific. DTT's member firms serve nearly 90 percent of the TMT companies in the Fortune Global 500. Clients of Deloitte's member firms' TMT practices include some of the world's top software companies, computer manufacturers, wireless operators, satellite broadcasters, advertising agencies and semiconductor foundries—as well as leaders in publishing, telecommunications and peripheral equipment manufacturing.

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