

Deloitte UK Technology Fast 50

What is the UK Fast 50?

The UK Technology Fast 50 is a ranking of the country's 50 fastest-growing technology companies based on percentage revenue growth over the last four years. Now in its 23rd year, the UK awards recognise revenue growth driven by leading intellectual property and are a celebration of innovation and entrepreneurship.

How do I enter and what's involved?

To enter the UK Technology Fast 50 please **complete and submit the online entry form by midnight on Friday 4 September 2020**. You will need to provide details of company revenues over the last four years, as well as submit soft (PDF) copies of signed, audited and unabbreviated accounts for years one (2016/2017) and four (2019/2020).

Find out if you qualify to enter – eligibility criteria

1. The company must have accounts covering a minimum of four years (i.e. four full twelve month financial periods)
2. The company must be considered a technology company which, for this purpose, is defined as a company that meets at least one of the following four criteria:
 - Owns proprietary intellectual property or proprietary technology that contributes to a significant portion of the company's operating revenues;
 - manufactures a technology related product;
 - devotes a significant proportion of operating revenues to research and development of technology; and
 - is technology intensive, or uses its own unique technology to solve problems.

NB: Companies using third party technology or intellectual property in a unique way does not meet this definition. Consulting companies, professional services firms, resellers and others who don't rely on proprietary technologies to generate their revenue are not eligible.

3. The company must have its headquarters in the UK.

NB: Companies headquartered in Northern Ireland can take part in the UK **OR** Irish programme, but need to choose one or the other and cannot enter both.

4. The company must not be a subsidiary of a larger group

NB: If there is more than one trading company in a group of companies, the nomination should reflect consolidated revenue for year 1 and 4 and not the revenue of a particular company within the group.

5. The company must have base-year (year 1) operating revenues of £44,500 (€50,000) and a current year (year 4) operating revenues of at least £890,000 (€1,000,000).

NB: Operating revenue figures must be calculated on a consistent basis. Please disclose in your application any change in revenue recognition between the year 1 and year 4 accounts.

The accounts for the base-year must have an accounting period ending between 1 June 2016 and 31 May 2017; and the accounts for the most recent financial year must have an accounting period ending between 1 June 2019 and 31 May 2020.

6. All submissions must be accompanied by signed accounts for the first and last financial year being measured in the competition.

NB: *Where accounts are not audited, a cover letter must be provided. This cover letter should be on company headed paper, signed by a director of the company, stating and confirming the revenue figure per the accounts. Where only abbreviated accounts are available (with no profit and loss statement shown), please provide alternative financial information supporting the revenue figure presented, for example, management accounts used by the company, along with the cover letter described above.*

Key dates

- Nominations close – Friday 4 September 2020
- Winners announcement – Thursday 12 November 2020
- Deloitte EMEA Fast 500 winners announcement – TBC

Deloitte UK Technology Fast 50

2020 entry form

What you will see on the online form

Please note this form is for reference – **only** online submissions are accepted via www.fast50.co.uk

The online nomination form should take you no longer than ten minutes to complete. Your responses will be saved after each step so that you can come back to complete the form at any time before nominations close.

Nominations close at midnight on Friday 4 September 2020.

Please visit www.fast50.co.uk to complete your online entry form. If you have any queries or require assistance with your nomination, please email UKDeloitteFast50@deloitte.co.uk.

*indicates mandatory fields

Step 1 - Does your company qualify?

In order to verify your company is eligible to enter the UK Technology Fast 50 programme, please complete the questions below.

Has your company been in business for at least four years? * Yes/No

Is your company considered a technology company? * Yes/No

A technology company is defined as:

- owns proprietary intellectual property or proprietary technology that contributes to a significant portion of the company's operating revenues;
- Manufactures a technology related product;
- devotes a significant proportion of operating revenues to research and development of technology;
- is technology intensive, or uses its own unique technology to solve problems.

NB: Companies using third party technology or intellectual property in a unique way does not meet this definition. Consulting companies, professional services firms, resellers and others who don't rely on proprietary technologies to generate their revenue are not eligible.

Is your company the parent organisation? * Yes/No
Subsidiaries of UK or multinational organisations do not qualify.

Are your company headquarters based in the UK? * Yes/No

Please note: If you have answered 'No' to any of the above questions, unfortunately you will not be considered for the UK Technology Fast 50 programme as the minimum criteria requirements have not been met.

If you have any queries or require assistance uploading your accounts, please email UKDeloitteFast50@deloitte.co.uk.

Step 2 – Company information

Registered company name*

Registered company number*

Your registered company number can be found on the front page or Balance Sheet of your financial statements.

Company name on trophy*

Should your company become a winner, please write how you wish your company name to appear on the trophy.

Region of business*

This is the region in which your Head Office is located. [View the definitions of regions here](#)

- Cambridgeshire and East
- London
- Midlands
- North East
- North West
- Northern Ireland
- Scotland
- South East
- South West & Wales

Address line 1***Address line 2*****Address line 3****City****Postcode*****Company website*****Twitter handle****Type of company*** Public/Private

Select the sector which best describes your company's business*

Communications

- Equipment manufacturer
- Satellite telecommunications service
- Service provider
- Wireless service provider
- Other (please specify)

Environmental Technology

- Clean tech
- Energy tech
- Green tech
- Other (please specify)

Fintech

- Asset management
- Cryptocurrency
- Consumer credit / lending
- Digital banking
- Insurtech
- Money transfer
- Payments
- Regtech
- Other (please specify)

Hardware

- Electronic devices / Computers / Peripherals
- Semiconductors / Components
- Internet of things
- Other (please specify)

Healthcare and Life sciences

- Biotechnology

- FoodTech
- Medical Devices
- Medtech
- Other (please specify)

Media and Entertainment

- Commerce / Advertising / AdTech
- Digital commerce
- Gaming
- Over the top service
- Social media
- Other (please specify)

Software

- App development / Mobile
- Artificial intelligence
- Blockchain
- Consumer software
- Data analytics
- Enterprise software
- Food Tech
- Health Tech
- HR training
- Logistics
- Real estate
- SaaS/Cloud
- Security / Cyber security / Biometry
- Smart city / Mobility / Transport
- Social economy
- Social Enterprise / Not for profit / Charity
- Tourism / Travel / Lodging / Real Estate
- Other (please specify)

Company description

In 150 words or less, provide a description of your company and its products and/or services. Please ensure this description is accurate as it will be used in the programme marketing tools should your company be selected as a winner.

How did you hear about the programme? *

You may select more than one response.

If other, please specify

- Previous entrant
- Email from Deloitte Fast 50 team
- Recommendation from a contact at Deloitte
- Word of mouth
- Social media – Twitter or LinkedIn
- Search engine
- Flyer/poster
- Deloitte UK Fast 50 Sponsor
- Other

If you heard about the programme from a contact at Deloitte, please specify their full name
(leave blank if not applicable)

If your company has ranked in the Technology Fast 50 in a prior year, please indicate the most recent year:
(leave blank if not applicable)

Current auditor/accounting firm

Step 3 – Corporate information

Month of financial year end*

- January
- February
- March
- April
- May
- June
- July
- August
- September
- October
- November
- December

What type of institution are you funded by?

If other, please specify

- Bank
- Private equity
- Owner funded
- Venture capital
- Other

Current number of employees*

Current number of employees in R&D*

Annual revenue figures

The UK Technology Fast 50 ranking is based on percentage revenue growth over the last four years. In order to calculate this growth, please enter your company annual revenue figures below. Should your company become a winner, only your percentage revenue growth will be published.

Please enter the full and exact figure, using numbers only and no punctuation.
For example 105200000, not £105,200,000.00

Year 1 2016/2017 £*

Operating revenues must be at least £44,500 (50,000 Euros) for the first financial year (2016/17). The accounts for year one should have an accounting period ending between 1 June 2016 and 31 May 2017.

Year 4 2019/2020 £*

Operating revenues must be at least £890,000 (1,000,000 Euros) for the most recent financial year (2019/20). The accounts for year four should have an accounting period ending between 1 June 2019 and 31 May 2020.

Step 4 - Uploading financial accounts

We collect copies of your financial documents for years one and four to assist us in evaluating your nomination and administer the UK Technology Fast 50 programme. Candidates are evaluated by Deloitte according to the published awards criteria. The use of these documents is restricted to Deloitte.

Please upload your company's year one and four signed, audited and unabbreviated accounts.

Year 1 accounts (2016/17) *

Year 4 accounts (2019/2020) *

Are both sets of accounts (Year 1 and Year 4) audited and unabbreviated? *

Dropdown (Yes/No)

If no, you will need to upload a signed Director's cover letter to confirm the figures provided are accurate. This cover letter should be on company headed paper, signed by a director of the company, stating and confirming the revenue figure per the accounts and whether these accounts are either unaudited / abbreviated. Please see an example cover letter here.

Upload your signed director's letter here:

*If applicable, please upload your alternative management statements below.

Management accounts file - Year 1

Management accounts file - Year 4

If you have any queries or require assistance uploading your accounts, please email UKDeloitteFast50@deloitte.co.uk.

Step 5 – Market environment & challenges

How are you looking to pursue future growth? *

- Domestic expansion of our client / customer base
- International expansion of our client / customer base
- Merger and acquisition
- Invest in recruiting and hiring employees
- Open offices in international locations
- Increase customer retention or referral rate
- Other (please specify)

What is your biggest operational challenge in managing your rapid growth? *

- Impact of COVID-19
- Brand presence
- Decision making
- Employee retention
- Geographic expansion
- Headcount or resources management
- Increasing customer demand or numbers
- Innovation of new products and services
- Integration of new business
- Management or operational structure
- Managing compliance or regulators
- Managing external relationships
- Maintaining quality
- Recruitment
- Systems and processes
- Other (please specify)

Step 6 – Contact information

Please note we require the name and contact details of the company CEO/Managing Director and CFO/Financial Director as we may need to contact them to verify details of the nomination. **Failure to provide this information may result in your nomination being rejected.**

CEO/Managing Director

Title* (Mr/Mrs/Miss/Ms/Other)

If other, please specify

First name*

Surname*

Job title*

Email address*

Phone*

CFO/Finance Director

Title* (Mr/Mrs/Miss/Ms/Other)

If other, please specify

First name*

Surname*

Job title*

Email address*

Phone*

Nomination contact

Please provide contact details for the person we can speak to if there are any questions regarding your nomination, including your company ownership, financial figures and when announcing the winners.

Title* (Mr/Mrs/Miss/Ms/Other)

If other, please specify

First name*

Surname*

Job title*

Email address*

Phone*

Finish – Nomination Terms of entry

Purpose statement

The information you provide will be used by Deloitte to evaluate your company according to the published [awards criteria](#). Unless otherwise requested, companies successfully nominated for the UK Technology Fast 50 2020 will automatically be entered into the Technology Fast 500 EMEA 2020 programme. We will also retain your contact information so we and the sponsor organisations can provide you with information on upcoming events and activities.

Copies of your company financial documents for financial years one and four assist Deloitte in evaluating your nomination and administering the UK Technology Fast 50 programme.

Should your company become a UK Technology Fast 50 and/or Technology Fast 500 EMEA winner, Deloitte will:

- Include a link to your company's website on the UK Technology Fast 50 and Technology Fast 500 EMEA websites.
- Publish only your company's percentage revenue growth over the last four financial years (and give an indication that your year one and four revenues exceed the stated threshold amount) on the UK Technology Fast 50 and Technology Fast 500 EMEA websites and programme related promotional materials. No other financial data or contact information will be published without prior written consent.
- Use your company logo in promotional material for the subsequent years.

The information you provide, including financial data and contact information will be processed for the purpose as stated above. We will also share this information with the UK Fast 50 & EMEA Fast 500 sponsor organisations and a third party who help administer the UK Technology Fast 50 information. These organisations will process your information in connection to the stated purpose and to send you information on future events and marketing purposes. We and the sponsor organisations will comply with the EU General Data Protection Regulation and the Data Protection Act 2018 and will not disclose any data without your prior written consent. For further information about how Deloitte handles your personal data, please click [[here](#)].

If you have any queries regarding the UK Technology Fast 50, please email UKDeloitteFast50@deloitte.co.uk.

Please note that your company cannot be considered for the UK Technology Fast 50 2020 ranking until all correct information is submitted, including annual audited accounts for years one and four.

Pressing "Submit" will finalise and lock your nomination. You will not be able to login to make any further changes. If you do not wish to submit your form, close the page and your form will be saved so you can come back to it at later date.